















Berlin, 5-7 March 2024, Hall 4.1, Booth 210

IPD at ITB Berlin 2024

IPD connects you with reliable tourism partners from Ecuador, Malawi, Nepal, Sri Lanka, Tunisia and Uzbekistan.





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Import Promotion Desk (IPD)

Connecting Sustainability and Innovation: Unique Tourism Products for the European Market

The majority of travellers from Germany and Europe express the desire to travel in a way that is not only environmentally friendly, but also in tune with the cultural essence of the host country. To meet these customer expectations, European tour operators need reliable local partners.

Import Promotion Desk (IPD), the German initiative for sustainable tourism promotion, supports you in this. We connect you with carefully selected tourism companies from developing countries. Our services are neutral, quality-conscious and free of charge.

Sri Lanka is the latest partner destination in the IPD portfolio.

Together with the destinations Ecuador, Nepal,

Tunisia and Uzbekistan IPD can offer a variety of innovative products from niche to full DMC services.

At ITB Berlin 2024 we will be presenting 36 partner companies introducing their unique products to the European market. For the first time, we will also be presenting five companies from Malawi that are supported by GIZ.

On the following pages you will find detailed information about the recommended tourism businesses.

All IPD companies are thoroughly evaluated and have been trained on the requirements of the European travel market. Our partners' travel offers are customised for the European market, distinct from mass tourism, and sustainable in their philosophy.

Visit us at ITB Berlin and check out the innovative tourism products for yourself!

Get in touch with us!

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

In line with our development policy objective, we aim to integrate small and medium-sized enterprises from developing countries into international supply chains, promote innovation and higher value creation in order to contribute towards sustainable economic development in partner countries.

More information about IPD and our individual services for European tour operators at **www.importpromotiondesk.de**

IPD team



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Your Matchmaking team at ITB 2024



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IPD partners

IPD works with a network of international organisations in Europe and our partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing trade promotion measures and carry out their strategic further development.

Our partnerships always make it possible for us to match all services of IPD to the needs of European tour operators and travel providers in our partner countries exactly and then carry out our services optimally at any place.

Tunisia



Fédération tourisme authentique destination Dahar www.destinationdahar.com



Ecuador



Ministerio de tourismo www.ecuador.travel







National PR Centre uzbekistan.travel/en

Nepal



Nepal Tourism Board

Nepal Tourism Board https://ntb.gov.np

Sri Lanka



Sri Lanka Tourism Promotion Bureau www.srilanka.travel













More Income and Employment in Rural Areas (GIZ)

www.giz.de/en/worldwide/130230. html

Product finder

Accommodations

Guest Houses Boutique Hotels /	
Hotels / Camps	
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Product finder

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Africa Wild Truck (Malawi)	1
Aroma Nepal Treks &	
Expedition (Nepal)	2
Back of Beyond (Sri Lanka)	3
Bonheur Voyages (Tunisia)	3
Campus Adventures &	
Hostería Pantavi (Ecuador)	1
Community Homestay	
Network (Nepal)	2
Depart Travel Service &	
Kasr Jouamaa (Tunisia)	3
Galkadawala Forest Lodge	
(Sri Lanka)	3
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Marakanda Travel	
(Uzbekistan)	4
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Summer Explorers	
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The Travel Centre (Malawi)	20
Tongole Wilderness Retreat	
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Tunisia Ecotourism (Tunisia)	40
Uztravel Silk Road	
(Uzbekistan)	4
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Campus Adventures & Hostería Pantaví



Ecuador





Campus Adventures is an exclusive "travel-on-foot" specialist in Ecuador for outdoor activities at a high-quality level with more than 23 years of experience. Travel-on-foot means all kind of activities wherever your feet take you. It is a real joy of travelling where their guests will feel energized, refreshed and make deeper connections with the local culture and nature as they will be able to visit more unknown sites. Campus Adventures creates unique and tailored travel experiences where value is placed on safety, personal care, local knowledge and a well-trained team and guides. Campus Adventures is truly contributing to a more sustainable and responsible way of travelling. They are TourCert and Travelife certified, avoid plastics, compensate carbon emissions and support local communities.

Nestled in the heart of the northern Ecuadorian mountain range, close to Otavalo, is Hostería Pantaví. This magical place dazzles its visitors with its unique spaces, architecture and artistic atmosphere and is an ideal place to rest and relax among friends and family.

Products

- · Walking & hiking
- Trekking & trail running
- · Mountain climbing & biking
- Galapagos packages
- Hostería MuseArt Pantaví

Target group

- · Adventure travellers
- FITs & small group travellers

Type of business

- Tour operator
- Destination Management Company (DMC)
- Guesthouse

Destination offered

- · Ecuador mainland
- Galapagos Islands

Certifications

- TOURCERT
- TRAVELIFE

Address

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Calderon
Conocoto - Quito
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Phone: + 593 223 40 601
info@campus-adventures.com
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www.hosteriapantavi.com

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Kuyana Amazon Lodge



Ecuador



Discover Kuyana Amazon Lodge, a captivating family-operated jungle retreat just 3.5 hours from Quito in the Napo Province near Tena. "Kuyana," meaning "to share" in the indigenous Kichwa language, embodying the commitment to providing authentic experiences, unique adventures, well-being, cultural immersion, and unforgettable connections with local communities. With nine cozy rooms boasting stunning panoramic rainforest views and a refreshing pool, Kuyana Amazon Lodge offers an intimate and immersive escape. The al fresco restaurant serves up an innovative, contemporary cuisine designed to tantalize even the most discerning palates.

Guests at Kuyana Amazon Lodge can choose from a diverse array of activities, including birdwatching, waterfall hikes, nocturnal explorations, cooking classes, kayaking, rafting, visits to local communities, yoga, meditation, or simply basking in the pool fed by pristine natural springs. One of the core goals is to promote sustainable tourism, with dedication to preserving nature.



Products

- Nature & ecotourism
- · Soft and hard adventure
- Culture & wellness

Target group

- · Wellness & adventure travellers
- · FITs & small group travellers
- · Families & active senior travellers

Type of business

- · Luxury jungle destination
- Accommodation

Destination offered

· Ecuadorian Amazon

Address

Kuyana Amazon Lodge Comunidad Santo Domingo del Holín Vía al Para Archidona – Tena Ecuador Phone: + 593 986 063 165 info@kuyanalodge.com www.kuyanalodge.com

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Link Experiences



Ecuador





Link Experiences is a specialized DMC focused on crafting bespoke itineraries with the highest service standards throughout Ecuador and its Galapagos Islands.

Since 2016, Link Experiences offers authentic and off the beaten path experiences, working with local communities and carefully selected partners in the country.

This high-end DMC takes care of all the arrangements and details at the destination, while having access to some exclusive experiences, like an express VIP reception at the airport, private dinner at the top of Quito's churches cupolas, or exclusive encounters with locals in the country.

Products

- Personalized itineraries
- Nature, culture & adventure tours
- Gastronomic experiences
- · Corporate & group retreats

Target group

- Families
- Couples
- Groups
- · Corporate clients

Type of business

- Tour operator
- Destination Management Company (DMC)

Destination offered

- Fcuador
- Galapagos Islands
- Peru

Address

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For more information please contact:



Maquipucuna Reserve & Ecolodge



Ecuador







Maquipucuna Reserve & Ecolodge is an award-winning ecotourism operation located at the heart of the Chocó Andino UNESCO Biosphere Reserve. Since 1988, Maquipucuna has offered a unique destination that harbours one of the world's most biodiverse rainforests. It is a place of marvellous cloud forests, pristine rivers and waterfalls – the reserve is a sanctuary for 4% of the world's bird species and the only known Andean bear population. Located just 2 hours from Quito, Maquipucuna is a perfect stopover destination for nature lovers visiting Quito or the Galapagos Islands. Guests can explore and learn, observe incredible wildlife, discover delectable local cuisine, join the conservation efforts of Maquipucuna's nonprofit organisation, visit nearby community projects, or just sit back and relax, knowing their visit is truly helping the conservation of the rainforest and sustainable development in this fascinating real-life paradise.

Products

- · Andean bear watching safaris
- Birdwatching tours
- Cloud forest experiences: jungle hikes, river & waterfall swimming, ancestral trails, medicinal plant walks, night walks
- · Coffee tasting tours
- · Chocolate massages
- Local gastronomy (vegetarian, vegan & gluten free options)
- · Community-based tours
- Orchid & Hummingbird gardens

Target group

- · Wildlife lovers & birdwatchers
- Adventure travellers
- · Families & couples
- · Active senior travellers

Type of business

- Ecolodge
- Ecological Reserve

Destination offered

 Ecuador: Chocó Andino UNESCO Biosphere Reserve

Address

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Yunguilla Community



Ecuador



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due to its high standards in sustainability and their biosafety protocols. Since the year 2000, the Yunguilla Community is a role model of how to improve the livelihood of 30 indigenous families by sustainable production, environmental conservation and community-based tourism. The community is located within the spectacular nature of the Chocó Andino Biosphere Reserve near Quito.

Yunquilla is the first indigenous community in Ecuador which is certified by TourCert,

Surrounded by beautiful cloud forest, the Yunguilla community offers immersive interactions with the local families, comfortable family homestays, short and long forest walks, visit of microenterprises, typical local dishes in the community restaurant, bird watching and volunteer programmes. The Yunguilla community is the perfect place for lovers of nature, adventure, and local culture who are looking for an immersive and authentic experience of rural life in the highlands of Ecuador.

Products

- · Family homestays
- · Tours visiting projects & the community
- Excursions to the primary forest & the Ecuador Inca Trail, Culuncos
- · Bird watching
- · Volunteer programmes
- Restaurant

Target group

- Families
- · Student groups
- FITs

Type of business

- · Community-based tourism
- Community organisation
- Accommodation

Destination offered

 Ecuador: Chocó Andino Biosphere Reserve

Certifications

TOURCERT



Adventures with Colby - Expedition Company







Established in 2018, Adventures with Colby (AwC) is a premier expedition company based in Malawi, known as the warm heart of Africa. Their services specialize in a diverse range of outdoor activities and community sustainable tourism initiatives, offering unique and tailored experiences. From safari adventures, cultural and community tours, to hiking escapades, camping excursions, team-building programmes, and personalized honeymoon packages, AwC caters to a wide spectrum of interests.

With a highly skilled and experienced team, AwC is dedicated to overseeing every aspect of the traveller's journey, ensuring it is tailored to their specific interests, physical abilities, and scheduling preferences. Whether it's organizing transportation logistics from airports or hotels or ensuring a seamless transition into the heart of the adventure, AwC's unwavering commitment is to create an unforgettable and individual experience for every traveller.

Products

- Hiking escapades
- · Camping excursions
- · Community and cultural tours
- Safari adventures (river cruise and game drive)
- · Bush walks
- · Lake experiences

Target group

- Schools
- Families
- Travel groups
- Adventure enthusiasts

Type of business

- · Tour operator
- Destination Management Company (DMC)

Destination offered

- · Malawi (mainland and islands)
- Zambia
- Tanzania (Mount Kilimanjaro)



Address

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adventurescolby@gmail.com
www.adventureswithcolbymw.com

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Ms. Violet Mzembe Assistant Business Manager Phone: + 265 991 803 984 info@adventureswithcolbymw.com

Matchmaking contact



Africa Wild Truck





Africa Wild Truck is a local tour operator based in Malawi that was born from a great passion for travel and numerous African experiences made by the founders which they have decided to share since 2005. Africa Wild Truck means adventure and responsible tourism on off-the-beaten-path itineraries between Malawi, Zambia, Mozambique and Tanzania. In addition to classic expeditions, the company offers trips for families, tailor-made trips and voluntourism.

Africa Wild Truck is also a camp and lodge in Mulanje which is about 1 hour drive from Blantyre International Airport.

It offers a pause before, after or during a travel or a safari in Malawi with rooms and camping, with a bar and an exclusive internal restaurant just for guests. The ideal place to start off the costumers hiking on Mulanje Mountain.



Products

- Tours and safaris
- Hiking and walks
- Voluntourism

Target group

- · Adventure travellers
- Families
- Couples

Type of business

- Tour operator
- Destination Management Company (DMC)
- Lodge and camp

Destination offered

- Malawi
- 7ambia
- Mozambique
- Tanzania
- Botswana
- Namibia



Address

Africa Wild Truck Ltd Adventure & Photo Travel Tour Operator Eco camp & lodge Thyolo road, Mulanje P.O. Box 42 Malawi www.africawildtruck.com

Contact

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Matchmaking contact





Orbis DMC









Orbis DMC specialises in sustainable, educational, philanthropic and experiential group travels to Malawi. They focus on establishing social impact, global citizenship and business development partnerships through study programs and impact expeditions.

Orbis DMC provides planning and logistical support for school expeditions, university field trips, charity and adventure challenges. They also look after independent travellers. Through their tailored educational workshops and challenge events, they partner with inspiring community initiatives offering immersive experiences for students, businesses and independent travellers to gain an insight into key global challenges facing rural communities in Africa.

They are committed to creating sustainable growth through social enterprise, reducing the dependence on the aid industry and driving tourism-generated income to rural communities. Making a difference in the lives of Malawians through travel and tour operator business is core to the company's values, through "giving back" programmes and expeditions.

Products

- · Sports expeditions
- · Educational group travel
- · Women challenge expeditions
- · Bespoke tours

Target group

- · Groups and families
- · Adventure travellers
- Couples

Type of business

- Destination Management Company (DMC)
- Tour operator

Destination offered

- Malawi
- Malawi & Zambia combo
- · Malawi & Mozambique combo

Δddress

Orbis DMC Ltd.
59 Mandala RoadTop Mandala
Blantyre
Malawi
info@orbis-dmc.com
www.orbis-dmc.com

Contact

Mr. Innocent Kaliati Managing Director Phone: +265 997 754 733 inno@orbis-dmc.com

Matchmaking contact



The Travel Centre









The Travel Centre operates as an inbound tour operator and retail travel agency in Malawi, positioning itself as "your one-stop travel shop." Established in 2012, the company boasts a team of highly experienced staff. They specialize in providing personalized, cost-effective tour packages and travel arrangements in Malawi and neighboring countries, catering to individuals (FITs), groups, and families. The Travel Centre is known for its flexibility in tailoring itineraries to meet the specific needs of their clients.

Committing to sustainable tourism practices, the company employs measures such as the use of reusable water bottles, avoiding littering, and actively supporting local communities. Additionally, they collaborate with lodges and hotels that adhere to sustainable tourism activities. With offices situated in Lilongwe and Blantyre, The Travel Centre is strategically positioned to serve its clientele efficiently and effectively.

Products

- Hiking
- Safaris
- · Beach holidays
- · Cultural holidays
- Educational trips

Target group

- · Adventure travellers
- · FITs and small groups
- Families

Type of business

- Tour operator
- Travel agency

Destination offered

- Malawi
- 7ambia
- Tanzania
- Mozambique

Address

The Travel Centre P.O. Box 2501 Old Chileka Road Bantyre Malawi

The Travel Centre
P.O. Box 31499
City Centre
Lilongwe 3
Malawi
info@travelcentremw.com
www.travelcentremw.com

Contact

Ms. Theresa Kalizangʻoma Managing Director Phone: + 265 999 224 310 theresa@travelcentremw.com tsala@travelcentremw.com

Matchmaking contact



Tongole Wilderness Retreat





Miombo woodlands of the 1,800 square kilometers in Nkhotakota Wildlife Reserve. It is nestled in the southeast corner of Africa, sandwiched between Zambia and Mozambique.

Each experience in the wilderness is unique. The guest's adventure at Tongole is fully customizable. Whether a first-time explorer or a veteran, the customer's escape is personally tailored to allow them to be as wild or laid-back as they wish. Trek through the rugged wilderness, bush with an expert guide, or if that sounds too much like hard work, relax in an open chalet's hand-built sunken bath before enjoying a meal under the African star-lit sky. Adventure or relaxation whatever the customer's desire is, its waiting for you in the wilderness.

Tongole Wilderness Retreat is a luxurious eco-lodge located deep among the breathtaking



Products

- Luxurious eco-lodae
- Hikina
- · Bird watching
- Scenic drives
- Cultural visits to communities



Target group

- · Adventure travellers
- Families
- Senior travellers
- Solo travellers
- Bird watchers

Destination offered

- Malawi
- Nkhotakota Wildlife Reserve
- Miombo woodlands

Address

Tongole Wilderness Retreat The Old Town Mall P.O. Box 1438 Lilonawe Malawi reservations@tongole.com www.tongole.com

Contact

Ms. Leah Phiri Sales, Marketing & Reservations Phone: + 265 998 724 466 leah@tongole.com

Matchmaking contact



Aroma Nepal Treks & Expedition







Aroma Nepal Treks was established by a group of trekking and travel professionals in Nepal who have more than 20 years experience in professional trekking and tourist guiding. They offer great opportunities for an exciting and memorable stay in Nepal through authentic encounters with local communities. All guides are well trained, experienced and certified by the government. While exploring the natural and cultural highlights of Nepal, the safety of their guests is of outmost importance.

Aroma Nepal Treks is specialized in trekking to less travelled regions of the Himalayas, animal-friendly wildlife excursions, community homestay trekkings, nature and culture tours, white water rafting and hiking. As a responsible travel company with strong commitments to sustainability, they have signed the world animal protection & elephant-friendly tourism pledge in Canada.



Products

- · Culture & nature tours
- · Trekking & climbing in the Himalayas
- Private tented treks
- · Animal-friendly safari tours
- · Community homestay trekking

Target group

- Families
- · FITs & couples
- · Nature & adventure travellers
- · Incentives & groups

Type of business

- Tour operator
- Trekking agency

Destination offered

- Nepal
- Bhutan

Address

Aroma Nepal Treks & Expedition Damside Marg, 28 Pokhara – 17, Kaski P.O. Box 431 Pokhara, 33700 Nepal Phone: + 977 614 569 38

Contact

Mr. Jeevan Raj Sapkota Managing Director Phone: + 977 985 603 24 25 info@aromatrekking.com sapkotajr@gmail.com

www.aromatrekking.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@gmail.com





Community Homestay Network









The Community Homestay Network is the only network of community-based tourism experiences throughout Nepal that benefits the local population directly. They connect travellers with communities across Nepal, providing a unique opportunity to stay with Nepali families and immerse in real Nepali life. From the beginning, they have focused on the ethical values of ecotourism, women empowerment and the participation of women and local societies in community development.

Travellers can stay in an authentic Nepali home in one of their 35+ communities, experience the destination through the eyes of locals and make meaningful memories. They can select from over 50 local community experiences such as village hikes, bike tours, visit to an organic coffee farm, food experiences, cultural dances, painting classes, bird watching, tea picking and many more.

The hosts are coached in homestay management, hospitality, English and the interaction with their guests from around the globe to exchange their ideas, let them immerse into the local culture and create unforgettable memories.

Products

- · Homestay accommodation
- Local experiences
- Travel packages
- Ecotourism
- · Culture & nature-based tourism

Target group

- Families
- Couples
- Solo travellers

Type of business

• Community Homestay Network

Destination offered

- Nepal
- Bhutan

Address

Community Homestay Network Laldurbar marg Kathmandu Nepal

Phone: + 977 014 419 039 info@communityhomestay.com www.communityhomestay.com

Contact

Ms. Poonam Gupta Shrestha Chief Operating Officer Phone: + 977 980 115 81 11 poonam@communityhomestay.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@gmail.com



Himalayan Quests









Since 2009, the Nepali- British company Himalayan Quests has been curating tailor-made, low impact treks and cultural heritage exploratory tours for FITs and small groups, alongside experiential learning and outdoor education programmes for student groups. Their personal, authentic adventures encourage you to embrace the journey and not just the destination by stepping off the path, being inquisitive, getting involved and becoming one with the culture. With a strong social ethic, sustainable approach and highly skilled outdoor professionals for guides, Himalayan Quest's clients get under the skin of Nepal, its cultures, customs and people, while fulfilling the mission of travelling in a way that conserves the areas visited and brings positive benefits to the local communities. They give back to rural communities through their not-for-profit sister organisation, Himalayan Quests Foundation.

Products

- Trekking
- Peak climbing
- Experimential learning programmes
- Cultural, heritage exploratory tours
- Outdoors education programmes

Target group

- · Trekkers & hikers
- FITs
- · Solo travellers & couples
- Young at heart travellers
- Families
- Groups
- Universities & schools

Type of business

- · Destination Management Company (DMC)
- Adventure travel tour company
- Trekking agency
- Outdoor education organisation

Destination offered

Nepal

Address

Himalayan Quests
Budailkantha - 8Golfutar
Kathmandu
Nepal
Phone: + 977 984 914 10 67
info@himalayanquests.com
www.himalayanguests.com

Contact

Mr. Amrit Ale Founder / Director Phone: + 977 981 332 65 37 aleamrit@gmail.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@qmail.com



Mystik Mountains









Founded in 2014, Mystik Mountains provides unforgettable experiences for travellers by exploring the rich culture and natural diversity of Nepal, Bhutan and Tibet.

Mystik Mountains is a socially responsible and ethical tour operator committed to the cause of sustainable tourism which is benefiting the local communities. Their objective is to improve the standard of living of the indigenous mountain communities in harmony with their authentic values. Mystik Mountains designs tours to provide the maximum benefits to the local communities.

Mystik Mountains offers independent and group travel packages, private and luxury escapes, volunteer and educational travel, cultural tours, adventure trips, wellness tours as well as vegan and veggie trips combined with spiritual and cultural exploration.

Products

- Cultural tours combined with soft adventure
- · Tailor-made trips
- Experiential travel
- · Educational travel
- Adventure trips
- · Private & luxury trips

Target group

- · Active travellers aged 25-40
- Group tours for senior travellers
- Families
- Colleges & universities

Type of business

- · Tour operator
- Destination Management Company (DMC)

Destination offered

- Nepal
- Bhutan
- Tibet

Address

Mystik Mountains 27/26 Sahitya Marg. Kathmandu Nepal

Phone: + 977 9840 137 045 info@mystikmountains.com www.mystikmountains.com

Contact

Mr. Rakesh Shahi Managing Director Phone: + 977 984 013 745 rakesh@mystikmountains.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@gmail.com



Nepal Sanctuary Treks









Nepal Sanctuary Treks has hosted enthusiastic trekkers on adventures of a lifetime since 1998. The dedicated team of experts and well-trained guides from various ethnic groups have excellent local knowledge and design tailor-made trekking routes filled with off the beaten track experiences, a wealth of culture and the true spirit of nature and local authenticity. Nepal Sanctuary Treks is Travelife certified due to its long-term commitment to sustainability. Their offered travel experiences help to preserve the nature and culture of the Himalayas, support local communities and empower women.

Nepal Sanctuary Treks specializes in organising female-friendly tours and treks. To ensure safer and more personalized tours, Nepal Sanctuary Treks always employs a bigger crew than average. Their diverse offer includes truly customized trekking tours, school trips, cultural tours, day hikes, mountain biking, safari tours and more.

Products

- Off the beaten path treks
- · Cultural immersive tours
- · Tailor-made tours
- · School trips
- · Jungle safaris
- · Mountain biking & rafting

Target group

- · School groups
- · Multi generational families
- · Solo travellers
- · Female travellers

Type of business

- · Tour operator
- Trekking agency

Destination offered

Nepal

Certifications

TRAVELIFE

Address

Nepal Sanctuary Treks Banshidhar Marg, Chandol Kathmandu

Nepal

Phone: + 977 452 67 21

+ 977 453 16 10

info@nepalsanctuarytreks.com www.nepalsanctuarytreks.com

Contact

Mr. Tulsi Gyawali Managing Director Phone: + 977 985 1023 043 sanctuarytreks@gmail.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@qmail.com



Pokhara Mountain Bike Adventure





Pokhara Mountain Bike Adventure is a locally owned mountain biking tour operator and a real pioneer in this segment. It is one of the few top-rated professional local mountain biking companies in Nepal with a dedicated and passionate team of local trail experts along with a quality bike shop. Their team has been organising mountain biking holidays for guests from around the world for more than 20 years.

If your clients are looking for a unique guided mountain biking holiday in Nepal, Pokhara Mountain Bike Adventure is your expert: they are operating an all-mountain, XC, Enduro, hike and bike, MTB rental and multi-adventure tours. Join a group of like-minded riders or let Pokhara Mountain Bike Adventure organise your customized holidays.



Products

- Guided mountain biking tours in the Himalayas
- Day tours & overnights tours
- Multi-day tours
- · Hike & bike tours
- Motorbike & jeep tours
- · Treks & cultural tours
- E-mountain bike tours and rentals



- Mountain bikers (all experience levels)
- Hikers
- · Outdoors lovers
- Families

Type of business

- · Tour operator
- Bike shop & repair

Destination offered

- · Annapurna Circuit
- · Upper Mustang & Lower Mustang
- Everest Region
- Dolpo Region
- Nepal

Δddress

Pokhara Mountain Bike Adventure Hallan Chowk, Lakeside 6 Pokhara

Nepal

Phone: + 977 614 562 24 pokharamtbadventure@gmail.com www.nepalmountainbike.com

Contact

Mr. Jagan Biswakarma Founder / CEO Phone: + 977 9804 134 788 jagan@nepalmtb.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@gmail.com





Responsible Adventures









Responsible Adventures, founded in 2007, is a leader in luxury adventure tours and a pioneer for wellness and culinary trekking adventures in the Himalayas and trekking in off the beaten path areas that are still untouched. Their dedicated employees find great pride in providing a boutique Himalayan experience by making the company stand out for their unique and unforgettable outdoor experiences.

Customized itineraries are tailored to the clients' specific needs and catered to all groups, ranging from family trekking holidays to educational trips and philanthropic treks.

Clients are assured an adventurous journey with the utmost attention to detail.

Responsible Adventures is truly a step above the traditional Himalayan holidays and provides high-value "out of the box" experiences.

Products

- Wellness trekking holidays
- Luxury adventure tours
- · Luxury camping treks
- · Cultural tours
- · Helicopter tours
- · Philanthropy tours
- · Off the beaten path treks
- Carbon neutral Royal Enfield motorcycle tour in Nepal and the Himalayas

Target group

- · Small groups
- Families

Type of business

- Luxury adventure tour operator and travel company
- Trekking agency

Destination offered

- Nepal
- Bhutan
- India
- Tibet

Address

Responsible Adventures 17 Sundarnagar Marg Basundhara 3 Kathmandu

Nepal

Phone: + 977 984 176 88 92 enquiries@responsibleadventures.com www.responsibleadventures.com

Contact

Mr. Rajesh (Raj) Kumar Tamang Owner / Chief Experience Officer Phone: + 977 980 108 21 08 raj@responsibleadventures.com

Matchmaking contact

For more information please contact: Jaklien van Melick IPD External Tourism Consultant Phone: + 44 7742947956 jaklienvanmelick@gmail.com



Sapana Village Lodge





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Established as a superior level lodge near Rapti River in the heart of the Chitwan National Park, Sapana Village Lodge started its journey to promote sustainable tourism alongside uplifting the community in 2005. "Sapana" means "dream", which perfectly expresses the founding vision of this venture.

Born as a small dream project, Sapana Village Lodge recognized that true success goes hand in hand with positive social impact. It's sister organization, Sapana Village Social Impact (SVSI), is able to reach ten thousand people a year with its mission to alleviate poverty working on the following sectors: education, health, economic and women empowerment, and environment conservation.

Products

- Chitwan jungle excursions
- Ethical elephant activities with the 6 giants of Sapana Village
- Community based experiences
- · Mountain biking
- · Home experiences
- Women handicraft design center and Tharu product gallery
- · Tours and transfers

Target group

- · Nature enthusiasts and wildlife lovers
- Sustainable travellers
- Couples

- Families
- Groups

Type of business

- Accommodation
- · Sustainable tourism lodge
- · Tour operator

Destination offered

- Chitwan
- · Chepang village
- Nepal

Address

Sapana Village Lodge Ratnanagar-8, Sauraha Sauraha Ratnanagar Nepal sapanalodge@gmail.com www.sapanalodge.com

Contact

Mr. Dhruba Giri Managing Director Phone: +977 985 505 64 98 sapanalodge@hotmail.com

Matchmaking contact

For more information please contact: Mirjam Moine IPD External Tourism Consultant Phone: + 41 79 301 65 45 moine@importpromotiondesk.de



Sasane Sisterhood Trekking & Travel









Sasane Sisterhood Trekking & Travel was founded in 2016 with the main objective to reintegrate female human trafficking survivors back into society. They train them in the travel and hospitality sector as competent cooks, housekeeping staff or trekking and tour guides. Their unique tours lead through rural mountain villages of Nepal where guests can experience their traditional way of life. This innovative responsible tourism approach helps to reduce and ultimately further eliminate human trafficking, gender-based violence and child marriage in those communities. Sasane Sisterhood offers homestay accommodations, cooking classes as well as day and overnight hikes in and around Kathmandu and Pokhara. Travellers who participate in these treks experience lesser-travelled areas of Nepal while contributing to the development of those villages and being immersed in the traditional culture and customs of the rural Nepal villages.

Products

- Trekking lead by female guides
- Trekking to rural communities
- · Cultural tours & accommodation
- Homestays
- (Momo) Cooking classes
- Volunteer trekking
- Customized luxury packages

Target group

- · Female travellers
- Families
- · Students & groups

Type of business

- · Trekking agency
- Tour operator

Destination offered

- Rural mountain villages of Nepal
- · Kathmandu & Pokhara City

Address

Sasane Sisterhood Trekking & Travel Kalikasthan, Dillibazar

P.O. Box: 5893 Kathmandu

Nepal

Phone: + 977 1 443 60 47 info@sasanesisterhoodtrek.com sasanesisterhood@gmail.com www.sasanesisterhoodtrek.com

Contact

Ms. Jeny Pokharel Founder

Phone: + 977 984 166 10 00 zenipokharel@gmail.com

Matchmaking contact

For more information please contact:
Jaklien van Melick
IPD External Tourism Consultant

Phone: + 44 7742947956 jaklienvanmelick@gmail.com



Back of Beyond





Back of Beyond is a collection of eco retreats, located throughout Sri Lanka, in untouched locations carefully selected for their scenic beauty. Each eco-retreat has its own individual charm and the lodges have been built to reflect and enhance the unique natural beauty of the surroundings. Back of Beyond is proud to offer guests unique and authentic experiences in 7 amazing eco-retreats around the tropical paradise of Sri Lanka. The company also operates a DMC that offers unique and customized tours around Sri Lanka. Their island home is a never-ending source of serendipity, and they will take you to explore their people and culture, their ancient heritage and wildlife, the wilderness and mountains.



Products

- · Eco lodges
- Tours around Sri Lanka
- Nature-based activities
- Safaris
- Boat rides
- Walking and hiking
- · Wellness yoga & ayurveda

Target group

- · Adventure travellers
- Nature lovers
- · Small groups and families
- · Senior travellers
- Honeymooners

Type of business

- · Variety of eco-lodges
- Destination Management Company (DMC)
- Authentic experiences and nature-based activities
- Wellness

Destination offered

Sri Lanka

Address

Back of Beyond
Dehigaha ela (pvt) Ltd
49/8, Fife Rd, Colombo 05
Sri Lanka
info@backofbeyond.lk
www.backofbeyond.lk

Contact

Dr. Yohan Weerasuriya Director / CEO Phone: +94777753975 backofbeyondlanka@gmail.com

Matchmaking contact





East N'West on Board



Sri Lanka







With local communities at heart, East N'West on Board has provided travel services since 2013. As an inbound tour operator, they design responsible tours all around Sri Lanka, with a preference for nature immersion and less known places, where travellers can discover local cultures and arts, and connect with local communities. Settled in Batticaloa, the Eastern Province, East N'West on Board also offers eco-friendly excursions in surrounding villages and immersive time with families offering homestays, authentic meals and local experiences. As its name indicates, East N'West on Board aims to build peace by creating a better mutual understanding between East and West, across nationalities, ethnicities and religions.

Products

- · Responsible all-island customized tours
- · Transformational tours
- People-friendly excursions
- · Eco-friendly bicycle rides
- Homestays
- · Multicultural encounters
- Regenerative permaculture projects

Target group

- · Off path explorers
- Responsible travellers
- Families
- Senior travellers
- · Nature lovers
- Adventure travellers

Type of business

- · Inbound tour operator
- Destination Management Company (DMC)
- · Community tourism service

Destination offered

- Sri Lanka
- · Focus on Batticaloa

Address

East N'West on Board
58/1 Thiruchentoor Beach Road
Kallady - Batticaloa
Sri Lanka
www.eastnwestonboard.com
www.welcometobatticaloa.com

Contact

Ms. Sandrine Debruyne Director Phone: +94 770 133 999 eastnwestonboard@yahoo.com

Matchmaking contact



EcoGrip Adventure





EcoGrip Adventure is a compass for conscious explorers seeking the heart of Sri Lanka's untouched landscapes. In a world increasingly aware of the impact of travel, EcoGrip stands as a lighthouse of responsible adventure. Their curated experiences, offer a unique blend of discovery and environmental stewardship.

EcoGrip is unique, not just for their diverse portfolio but also their unwavering commitment to sustainable practices, taking pride in providing transformative journeys that leave a positive impact on both travelers and the environment. Be it on a multi-day kayak tour through the national parks or during authentic interactions with locals along the way.



Products

- Kayaking expeditions
- Standup paddle boarding
- Camping
- Surfing

Target group

- · Adventure travellers
- Families
- Students and youth groups
- Adventure couples

Type of business

- Tour operator
- · Adventure travel experience provider

Destination offered

Sri Lanka

Address

EcoGrip Adventure Boralukada Baddegama Sri Lanka info@ecogrip.lk www.ecogrip.lk

Contact

Mr. Sameera Liyanagamage Managing Director Phone: +94 777 938 273 sameera@ecogrip.lk

Matchmaking contact





Galkadawala Forest Lodge



Sri Lank



Galkadawala Forest Lodge is designed to operate with a low carbon footprint, following a well-established traditional lifestyle of moderation. They are sustainably built on reforested land by recycling, reusing and repurposing discarded building and industrial material. This reforestation has led to an increase of biodiversity within the area. Galkadawala Forest Lodge is built in a unique environment, bringing out artistic, creative and higher order thinking skills. The collective of employees and guests are exposed to nature, placing together like-minded people who thrive in nature. The positively life changing experiences offered in Galkadawala Forest Lodge serve a niche sector of international travelers seeking tranquility and natural escapes.



Products

- Forest stays
- Treehouse experience
- · Tranquil and creative environment
- Bird watching and wildlife
- Yoga and meditation
- Trekking, cycling and kayaking

Target group

- · Environmentally responsible tourists
- · Naturalists and birdwatchers
- · Adventure tourists
- · Architectural tourists

Type of business

- · Environmentally responsible forest lodge
- · Nature-based tourism

Destination offered

 Cultural Triangle, Habarana, Sri Lanka

Address

Galkadawala Forest Lodge Pvt Ltd. Galkadawala, Palugaswewa Habarana 50150 Sri Lanka www.galkadawala.com

Contact

Ms. D Maulie de Saram Owner and CEO Phone: +94773732855 maulie.de.saram@gmail.com

Matchmaking contact





Summer Explorers







Summer Explorers is a woman-led and owned sustainable Destination Management Company (DMC) in Sri Lanka. Their off-the-beaten-track itineraries, distinctive experiences, and comprehensive packages mirror a dedicated commitment to sustainability and a seamless traveler experience. Going above and beyond, Summer Explorers specialize in providing net zero events within the Meetings, Incentives, Conferences, and Exhibitions (MICE) tourism sector. Choosing to partner with Summer Explorers ensures journeys that not only create a positive impact but also pave the way towards a sustainable and carbon-neutral future.



Products

- · Hiking and trekking
- Cycling and biking tours
- · History and culture tours
- MICE
- · Birdwatching, wildlife study and photography tours
- Ayurveda, wellness and yoga

Target group

- Adventure travellers
- Active holiday seekers
- · Wildlife photographers
- Families
- Senior travellers
- · Corporate clients

Type of business

- Destination Managmet Company (DMC)
- Tour operator

Destination offered

Sri Lanka

Address

Summer Explorers (Pvt) Ltd. 69/3 Diyagama Kiriwatthuduwa

ayubowan@summerexplorers.travel www.summerexplorers.travel

Contact

Sri Lanka

Ms. Krishani Samaraweera Chief Executive Officer Phone: +94 777 535 804 krish@summerexplorers.travel

Matchmaking contact





Bonheur Voyages





Established in 1995, Bonheur Voyages, a Tunisian DMC, has acquired extensive knowledge and a robust network of local contacts, making them a reliable and trusted partner forunforgettable travel experiences in Tunisia. Its team of professional and qualified employees is dedicated to prioritizing sustainable and responsible travel practices.

Their commitment to social impact has actively contributed to stimulating local economies and creating employment opportunities in rural areas through their tour planning. Bonheur Voyage also takes pride in enabling cultural exchange by encouraging travelers to visit local communities in Tunisia. With a decent experience of 28 years, satisfying your clients remains their top priority.



Products

- · Tailor-made tours
- Cultural expeditions
- · Adventure tours
- Unique glamping experiences
- Sahara adventures on 4x4, quad bikes, and buggies
- · Hiking and trekking adventures
- Local culinary and handicraft experiences
- Transfers and private land transportation

Target group

- · Adventure travellers
- Families
- Small and private groups
- Solo and couples travellers

Type of business

- Destination Management Company (DMC)
- · Inbound travel agency

Destination offered

Tunisia

Certifications

TRAVELIFE

Address

Bonheur Voyages Street Abu Dhabi, Mrazka Hammamet Nabeul Tunisia contact@bonheurvoyage.com

www.bonheurvoyage.com

Contact

Mr. Foued Ben Ammar CEO Phone: + 216 22 161 840 foued@bonheurvoyage.com

Matchmaking contact

For more information please contact: Sonja Gottlebe IPD External Tourism Consultant Phone: + 33 6767 850 20 gottlebe@importpromotiondesk.de





Depart Travel Services & Ksar Jouamaa





Sidi Mahrez 4179 - Djerba In front of Hotel Holiday Beach Tunisia www.depart-travel-services.com

Depart Travel Services

www.depart-travel-services.com https://ksarjouamaa.com

Contact

Mr. Aymen Omrani CEO & Co-Owner Phone: + 216 250 995 89 agence.departtravel@gmail.com

Matchmaking contact

For more information please contact: Sonja Gottlebe IPD External Tourism Consultant Phone: + 33 6767 850 20 qottlebe@importpromotiondesk.de







exceptional trips and experiences, both in southern Tunisia and beyond. Founded with the aim of evolving conventional tourism, the company's mission is to design creative travel packages carefully crafted by local connoisseurs.

Ideally located on the island of Djerba, Depart Travel Services offers a collection of

Depart Travel Services is serious about sustainable tourism and wants to protect Tunisia's natural beauty and cultural heritage. Working closely with the local communities, the company is committed to responsible stays for their guests. For example, during a stay at the privately owned Ksar Jouamaa: their clients will stay in an original 18th century Berber castle, sleep in typical ghorfas carved into the rock and experience the cultural and architectural heritage of Tunisia first-hand.

Products

- · Walking and hiking
- · Camel riding
- Day trips and multi-day tours
- Shore excursions
- · Authentic Ksar accommodation

Target group

- · Adventure travellers
- Families
- Senior travellers
- Groups

Type of business

- Destination Management Company (DMC)
- Travel agency
- · Tour operator
- Accommodation

Destination offered

Tunisia



Ride N Xplore





Ride N Xplore offers high-end motorcycles experiences in Tunisia with premium service and rich cultural exposure along the way. Nowadays, people around the world, travel in various different ways to discover new countries. Adventure travel is one of many ways people choose to spend their time abroad. It typically gets people out of their comfort zone. It makes them feel alive. This is the idea on which Ride N Xplore was built. The concept is that a vacation is more than just a "journey". It's an opportunity to experience new places while exercising their passion for motorcycles. Ride N Xplore chose to partner-up with Royal Enfield and utilize their "Himalayan" motorcycle for its trips. These motorbikes are designed to suit adventure riding at its best.



Products

- Motorcycle tours
- Luxury guest houses
- · Traditional meals

Target group

- · Adventure travellers
- Senior passionate motorcycle riders
- Families
- · Experience riders

Type of business

- · Activity provider
- Travel agency

Destination offered

Tunisia

Address

Ride N Xplore 35 rue de Marseille

Tunis

Tunisia 1001

contact@ridenxplore.com www.ridenxplore.com

Contact

Mr. Youssef Ben Jemaa

Phone: + 216 274 799 47

youssef.benjemaa@ridenxplore.com

Matchmaking contact

For more information please contact: Sonja Gottlebe IPD External Tourism Consultant Phone: + 33 6767 850 20

gottlebe@importpromotiondesk.de





Tacapes Tours





After 20 years of experience in guiding tours, Tacapes Tours was founded as a DMC in 2015. Tacapes Tours is specialized in tailor-made tours throughout Tunisia with creative itineraries in less-travelled parts of the country. The philosophy of the company is to promote sustainable tourism in Tunisia and create authentic experiences and interaction with local people. They achieved Travelife Partner status in November 2021.

Tacapes Tours uncovers the many facets of Tunisia through a wide variety of cultural heritage and community tours and Saharan adventures, developed by professional tourism experts and accompanied by passionate multilingual guides. Their objective is to offer their guests the opportunity to dive into the local culture and to share unforgettable and unique experiences that will be engraved in their memories forever.



Products

- · Cultural tours & archaeological tours
- · Saharan camping
- · Camel & Saharan trekking
- Mountain hiking
- Religious tours (mosques, synagogues, churches)
- 4x4 tours
- Cycling tours
- · Cooking courses
- Yoga retreat
- Berber language courses
- Accommodation in luxury guest houses
 & boutique hotels

Target group

- · Families & couples
- Groups
- Honeymooners

Type of business

- · Tour operator
- Destination Management Company (DMC)
- Travel agency

Destination offered

Tunisia

Certifications

TRAVELIFE

Address

Tacapes Tours 105, Rue Farhat Hachad Gabes 6000 Tunisia Phone: + 216 75 266 420

Phone: + 216 75 266 420 www.tacapes-tours.com

Contact

Mr. Nader Zidi Managing Director Phone: + 216 975 476 58 info@tacapes-tours.com

Matchmaking contact

For more information please contact: Sonja Gottlebe IPD External Tourism Consultant Phone: + 33 6767 850 20 qottlebe@importpromotiondesk.de





Tunisia Ecotourism







Tunisia Ecotourism is specialized in responsible and sustainable ecotourism.

The company is located in Bizerte, the home of the most northern cape of Africa. Bizerte is a key town of Tunisia which holds hidden Mediterranean stretches of sandy shores, the green hills of the eastern end of the Atlas mountains, the fertile valleys of Wadi Mejradah as well as salt lakes and a world heritage natural park. Tunisia Ecotourism offers innovative, high-quality products to promote a socio-economic and environmental responsible tourism in Tunisia.

The eco-stays they offer are based on the principle of shared benefit.

They help each community visited in maintaining their eco-touristic micro-business.

(Eco-building, handicraft, sustainable fishing, etc.)

In addition, they provide advice on how to make the impact of their clients' visit on the local culture mutually beneficial.



- · Culture & nature tours
- Trekking tours into the national parks & private reserves
- · Birdwatching tours
- Accommodations: guest houses, ecolodges, campsites, etc.
- Different activities: horseback riding, mountain biking, trekking, hiking, caving, kayaking, etc.
- Community tours

Target group

- · Individuals & groups
- · Senior travellers
- Families
- · University groups

Type of business

· Tour operator

Destination offered

Tunisia

Address

Tunisia Ecotourism 57, Av. Hassen Nouri Bizerte 7000 Tunisia Phone: + 216 244 424 44 www.tunisiaecotourism.com

Contact

Mr. Aymen Louhichi Managing Director Phone: + 216 205 806 20 contact@tunisiaecotourism.com

Matchmaking contact

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WildyNess





WildyNess offers memorable travel experiences in Tunisia. Operating in sustainable tourism, they have designed more than 100 immersive travel activities that create a high social impact and promote the cultural and natural heritage of the country.

Your clients might learn how to cook a traditional Tunisian dish in the medina of Tunis or spend a night in the desert and exchange stories with a group of nomads.

Their high-quality experiences are tailored by experts and include a direct exchange with locals to learn about their traditions and culture. Next to day-tours, WildyNess also offers multi-day itineraries for travellers who would like to stay in Tunisia for several days.



Products

- Cultural experiences (workshops & tours)
- Culture & history tours
- Food & photography tours and culinary itineraries
- · Star Wars tours
- Family activities
- Outdoor activities
- · Backpacking itineraries
- · Daytrips with locals

Target group

- · Adventure travellers
- Young couples
- Senior travellers
- Families
- Backpackers

Type of business

· Tour operator

Destination offered

- Tunisia
- · Off-the-beaten-track destinations
- · Sea coasts, mountains, desert, cities

Address

WildyNess Résidence Les Orangers Appart E-4-8 2013 La Nouvelle Médina 3 Ben Arous Tunisia weare@wildyness.com www.wildyness.com

Contact

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Matchmaking contact

Sonja Gottlebe

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For more information please contact:





East Asia Point





East Asia Point Travel & Tours is a dynamic, family-owned tour company in Uzbekistan and consists of highly skilled travel experts which speak several languages including German and English. The dedicated team goes the extra mile for every single client and creates immersive experiences with local communities.

Having reliable and long-term relationships with hotels, restaurants, transport companies and other tourism-related organisations in whole Central Asia, East Asia Point is able to offer high-quality tour packages based on the client's expectations and needs. Deep knowledge and love of Central Asia and Uzbekistan in particular, let the company become a memorable choice for those who seek satisfaction of their wanderlust and experience unforgettable hospitality.

East Asia Point is a socially responsible tour operator and encourages responsible behavior during their tours. They promote low carbon means of transportation, ensure equal opportunities for all their employees and minimize the use of plastics.



Products

- · Tailor-made tours
- Cultural & classic tours
- · Pilgrimage tours
- Combined tours

Target group

- Families
- Corporate clients
- Groups
- Adventure travellers

Type of business

- Tour operator
- Destination Management Company (DMC)
- Transportation

Destination offered

- Uzbekistan
- Central Asia



Address

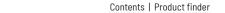
Fast Asia Point Travel & Tours 38, 91/2 Green Park Mahtumguli Tashkent Hzhekistan info@asia-point.uz www.letsgouzbekistan.com

Contact

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Matchmaking contact

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Marakanda Travel





Marakanda Travel was established in 2006 and is specialized on inbound tourism in Central Asia and Xinjiang. Marakanda Travel is one of the most experienced companies organising cycling tours in Uzbekistan and offers bike tours to explore the beautiful country from a unique perspective and in an eco-friendly way.

The dedicated and creative team of Marakanda Travel provides outstanding service and creates a memorable travel experience. The great variety of excursions for all types of travellers are promoting sustainable tourism in Uzbekistan. Therefore, Marakanda Travel offers trainings for local families on how to benefit from tourism in a sustainable way. This makes the experience mutually beneficial and increases the cultural exchange of East and West.



Products

- · Guided bike tours
- · Bird watching
- Botanical tours
- · Culture & nature
- · Horseback riding
- · Tailor-made tours
- Ecotourism
- Hiking
- · Guided & self-guided motorcycle tours

Target group

- Individual travellers
- Small groups (<15)
- Senior travellers

- Students
- Families

Type of business

- Bike tours operator / Bike rental
- Transport company
- Destination Management Company (DMC)

Destination offered

- Uzbekistan
- · Central Asia
- Xinjiang

Certifications

TRAVFLIFF

Address

Marakanda Travel
7, Sayram St 1-tor
Tashkent
Uzbekistan
Phone: + 998 901 750 481
info@marakandatravel.com
www.marakandatravel.asia

Contact

Mr. Elbek Aliyev Manager Phone: + 998 901 750 481 marakanda.travel@gmail.com

Matchmaking contact

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Nuratau Travel & **Sayyod Yurt Camp**



Nuratau Travel Uzbekistan, founded in 2012, is the main Community-based tourism office, managing reservations and marketing on behalf of homestays located in the Nuratau area. They are Uzbekistan's leading ecotourism enterprise with the strong commitment to create additional income for rural communities, protect the environment and improve the living standards in the villages.

Their community-based tourism (CBT) tours are a unique way to explore Uzbekistan and to experience the authentic life of the rural communities. Further, Nuratau Travel is specialized in small group trekking, ecotourism, cultural and adventure tours.

Sayyod Yurt Camp, opened in 2022, is a new yurt camp located in the Jizzakh region. The camp has 12 traditionally decorated yurts and offers a wide range of activities in a stunning mountain landscape. Guests can do hiking, cycling, cooking classes or just relax at the swimming pool.



Products

- · CBT & cultural tours
- Ecotourism
- · Trekking & hiking
- Adventure tours
- Educational tours
- Yurt camp

Target group

- Active travellers
- Small groups & families
- Adventure travellers

Type of business

- Tour operator
- Accommodation

Destination offered

- Uzbekistan
- Nuratau mountains



Uzbekistan

Address

Nuratau Travel 34 Amir Temur str. Bog'don Forish district Jizzakh region Uzbekistan Phone: + 998 90 265 0680 info@nuratau.com www.nuratau.com www.yurtcamp.uz

Contact

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Matchmaking contact

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Pilgrim Travel System





Since 2006, Pilgrim Travel has been carrying adventurous travelers, who are wandering with purpose to the ancient lands of Uzbekistan, where they discover authentic hospitality, unique culture and breathtaking landscapes. Their expert team of former guides deliver immersive tours that exceed expectations and ignite all five senses.

Pilgrim Travel aims to inspire every traveler who wanders with the purpose of learning and understanding today's Uzbekistan through cultural exchange, the history of religions, the role of arts and crafts, the sounds of music and rich cuisine.

Their goal is to create experiences, that enable the guests to embrace the local culture with all its differences and new perspectives. As professional pioneers, the company designs immersive tours through local world class performances, theatre shows, classic and modern concerts, religious exchanges, arts and crafts. Pilgrim travel involves locals and is working in a sustainable way.



Products

- Cultural tours
- · Pilgrimage tsours
- Gastronomy tours
- Nature tours
- Walking & hiking

Target group

- Small groups
- Families
- Senior travellers

Type of business

- Tour operator
- Destination Management Company (DMC)

Destination offered

- Uzbekistan
- Central Asia



Uzbekistan

Address

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Contact

Mr. Akmal Rakhmanov CFO Phone: + 998 93 383 23 43 akmal@pilgrimage.uz

Matchmaking contact

For more information please contact: Sjannie Hulsman-Louwers IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de

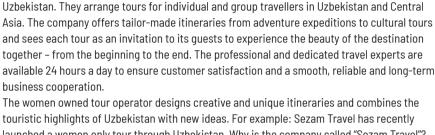




Sezam Travel







Since 2010, Sezam Travel has built a reputation as a reliable tour operator and partner in

touristic highlights of Uzbekistan with new ideas. For example: Sezam Travel has recently launched a women only tour through Uzbekistan. Why is the company called "Sezam Travel"? "Sezam, open up!" - like the magical spell in the fairy tale "Ali Baba and the forty robbers" opens the entrance to the cave with treasures, Sezam Travel opens the door to exceptional gems of Uzbekistan!



Products

- · Women only tours
- Cultural & soft adventure tours
- · Historic heritage tours
- Fthno tours
- FIT & families
- · Tailor-made & flexible inspirational journeys

Target group

- FIT's & small groups
- Adventure travellers

- · Families & friends
- Corporate dlients

Type of business

- Tour operator
- Destination Management Company (DMC)

Destination offered

- Uzbekistan
- Central Asian countries



Address

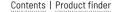
Sezam Travel 44/1, Chilanzarskaya street, 100115. Tashkent Uzbekistan Phone: + 998 712 712 267 sales@sezamtravel.com info@sezamtravel.com www.en.sezamtravel.uz

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Matchmaking contact For more information please contact:

Sjannie Hulsman-Louwers IPD External Tourism Consultant Phone: + 31 612 986 341 hulsman-louwers@importpromotiondesk.de





Uztravel Silk Road







Uztravel Silk Road was founded 20 years ago in Uzbekistan by a team of tourism professionals. The company specializes in cultural, arts & crafts, sustainable, archaeological, pilgrimage, adventure tours for FIT, groups, incentive and MICE.

All tours can be modified to meet the needs and interests of travellers. With Uztravel Silk Road, visitors gain a unique insight into destination's heritage, including the famous UNESCO sites, experience a personal connection with locals and feel maximum care and safety during the trips. Travelling with Uztravel Silk Road is a chance to dive into a social, cultural and natural experience in Central Asia.



Products

- Cultural & art tours
- Lectured tours by professors
- Tailor-made round trips
- CBT programmes
- Sustainable eco tours
- Luxury tours



- Families
- Small group travellers
- Senior travellers
- Educational tours
- Adventure travellers

Type of business

- Tour operator
- Travel agency
- Destination Management Company (DMC)
- Consulting

Destination offered

- Uzbekistan
- Kazakhstan
- Kyrgyzstan
- Taiikistan
- Turkmenistan

Address

Uztravel Silk Road TM Office 23, 27/9 Mirabad str. Tashkent 100031 Uzbekistan Phone: + 998 712 525 232 info@uztravel.com www.uztravel.com

Contact

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For more information please contact:



Notes



3 to 10 May 2024

FAM trip to Ecuador

Ecuador presents four fascinating worlds at once: In addition to the unique Galapagos Islands, the majestic volcanic landscape of the Andes, dreamy beaches along the coast and the Amazon region with its natural beauty and cultural diversity await you.

Discover **Ecuador's diverse opportunities** for your product portfolio at the best time to travel and get inspired by our partner companies.

Would you like to join us? Then register your interest directly!



Register here

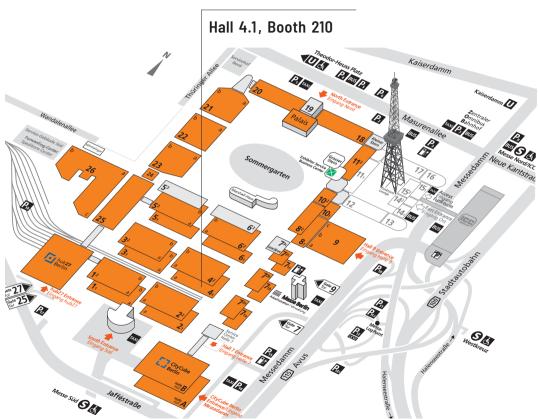




Notes

Floorplan





Trade visitors

Tuesday | March 5 | 2024 10:00 A.M. - 6:00 P.M. Wednesday | March 6 | 2024 10:00 A.M. - 6:00 P.M. Thursday | March 7 | 2024 10:00 A.M. - 6:00 P.M.



ITB Berlin 2024

Messe Berlin GmbH Messedamm 22 14055 Berlin Germany Phone: + 49 30 3038-0 www.itb.com/en





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