

sequa gmbH is a globally operating non-profit development organisation. Since 1991 sequa has carried out programmes and projects of international cooperation in close collaboration with the German private sector. sequa offers know-how and long-term experience in capacity development for chambers and associations (BMOs), vocational education and training, private sector development and trade promotion. The organisation is based in Bonn, Germany. sequa employs more than 100 persons (2021) and reported a turnover of EUR 41 m in 2020.

We are offering a project-based assignment as

Team Leader (m/f/d)

Location: Addis Ababa / Ethiopia
Assignment Period: January 2022 – December 2023
Project: BMO Ethiopia

The Project

With this project sequa aims at supporting Ethiopian Business Membership Organizations (BMOs) in defining their roles and functions to improve services offered to companies, establish financial sustainability, and enhance public-private dialogue and interest representation. This will help to create an improved-functioning BMO ecosystem in Ethiopia which can lay the foundation for economic growth and job creation. The intervention will seek to strengthen chambers and associations in Ethiopia in the exercise of their core functions.

This shall be achieved by:

- Initiation of a change management process, including capacity and competence building of BMOs with regard to the representation of their members' interests vis-à-vis government institutions and effective participation in public-private dialogue formats.
- Capacity and competence building of BMOs regarding the development and implementation of service offerings for their member companies.
- Expert advice and awareness-raising on improving environmental sustainability (e.g. monitoring of resource use in companies as a basis for recommendations on increasing resource efficiency). If necessary, advice on setting up and expanding company networks to promote energy efficiency.

To achieve the above-mentioned objectives, sequa will closely collaborate with Ethiopian chambers as main representatives of the Ethiopian private sector. Foreseen activities are structured in 4 output areas:

- BMO mapping, landscaping, and benchmarking
- BMO Leadership Academy: Capacity building and leadership training with a focus on fostering Public-Private-Dialogues (PPD) initiatives and establishing new demand-driven services to promote their member businesses
- BMO Monitoring and Evaluation (M&E) frameworks
- BMO Grant facility

Your Tasks / Responsibilities

- Coordinate the overall management and implementation of the project (in close cooperation with the project director in Bonn)
- Lead sequa's project team in Addis Ababa and manage a large number of short-term expert missions and procurement contracts in Ethiopia
- Be the main contact person for all communication with the relevant institutions/actors including the beneficiary, contracting authority and operating structure
- Be responsible for management of the team members and allocation of duties among experts for the efficiency and success of the operation
- Prepare work plans and implementation schedules for the implementation of the project
- Ensure timely submission of all project outputs as required
- Ensure implementation of financial controlling procedures and reporting

Your Qualification / Skills / Experience

- 10+ years of working experience in development cooperation
- 5+ years team leading experience of operational teams
- Working experience with BMO and in cross-cutting topics, e.g. gender, environmental sustainability in companies and energy efficiency are a strong asset
- University degree in one of the fields of administrative sciences, economics, social sciences, law, international relations
- Excellent communication skills, intercultural skills and team spirit
- Very good command of written and spoken English, strong drafting skills
- Highly self-motivated, very good organisational and managerial skills, ability to meet deadlines also under stressful conditions
- A methodical approach and very good problem-solving abilities
- Demonstrated experience and skills in capacity building and facilitation
- IT-proficiency

Please send us a cover letter, your CV in the EuropeAid format, relevant resumes, your availability and your salary expectation.

The CV template can be downloaded from our website.

Subject to comparable qualification handicapped persons will be preferred.

Please send us your application by **no later than November 30th, 2021** to manuela.borkenhagen@sequa.de .