

sequa gGmbH is a globally operating non-profit development organisation. Since 1991 sequa has carried out programmes and projects of international cooperation in close collaboration with the German private sector. sequa offers know-how and long-term experience in capacity development for chambers and associations (BMOs), vocational education and training, private sector development and trade promotion. The organisation is based in Bonn, Germany. sequa employs more than 100 persons (2025) and reported a turnover of EUR 60 m in 2023.

We are offering a project-based assignment as

## National Team Leader (m/f/d)

Location:	Addis Ababa / Ethiopia
Assignment Period:	01.04.25 - 31.07.26 (consultancy contract up to 304 days)
Project:	Promotion of Formalised Private Sector Engagement in TVET

### The Project

The project "Promotion of Formalised Private Sector Engagement in TVET" is closely linked with the Ethio-German Sustainable Training and Education Programme (STEP IV) implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and funded by the German Federal Ministry for Economic Cooperation and Development (BMZ). During STEP III, sequa has been commissioned by GIZ to promote private sector engagement in skills development by establishing Public Private Dialogue (PPD) on national, regional and sectoral level. The PPD on national level between the Ministry of Labour and Skills (MoLS) and the Ethiopian Chamber of Commerce and Sectoral Associations (ECCSA) resulted in joint decisions about fields of private sector engagement to be part of a new TVET strategy. Under STEP IV sequa will provide further support to the implementation of joint decisions (e.g. establishment of a TVET unit in ECCSA vs. establishment of a private sector unit at MoLS) in order to enhance the formalisation of the private sector engagement in TVET and the continuation of PPD.

### Your Tasks

- Coordinate the overall management and implementation of the Project;
- Lead sequa's team of experts; manage short-term expert missions and procurement contracts;
- Cooperate and coordinate activities with the relevant structures of GIZ STEP IV;
- Be the main contact person for all communication with the relevant private and public stakeholders (especially ECSSA);
- Provide consultancy for the organizational development of ECCSA (capacitating TVET-unit and related staff);
- Enhance the follow-up of past decisions' implementation and facilitate the continuation of PPD;

- Take over tasks and be responsible for administration and finance, procurement and office management (e.g. bookings, financial transactions, maintenance of financial records, preparation and submission of accounts, statements of receipts and expenditure);
- Prepare work plans and implementation schedules for the implementation of the Project;
- Communicate, coordinate and report to the sequa backstopping.

## Your Profile

- University degree in a related field such as business management, business administration, TVET or public management;
- Excellent command of written and spoken English; excellent command in Amharic (native speaker)
- Strong communication and presentation skills;
- Full computer literacy.

## Your Working Experience

- 10+ years of management experience in projects related to private sector representations and associations in Ethiopia, preferably with ECCSA;
- 5+ years of working experience in projects relating to private sector engagement in the Ethiopian TVET system;
- Experience with GIZ funded projects is a strong asset;
- Excellent time management skills and ability to multi-task and prioritize work;
- Excellent written and verbal communication skills as well as attention to detail and problem-solving skills;

Please send us a cover letter, your CV in the EuropeAid format and your daily fee expectation.

In the case of comparable qualifications, disabled persons are given preference.

Please send your application by **no later than March 21<sup>th</sup>, 2025** to [bettina.mueller@sequa.de](mailto:bettina.mueller@sequa.de).