

Trade with Ukraine

Ukraine Pavilion at IFE 2024

25 - 27 March
2024

Stand 3801



Contents

THE PROJECT	4
THE TEAM	6
OUR UKRANIAN COMPANIES AT IFE 2024	7
COMPANY PROFILES	
ALAN	8
DELTA FOOD	9
FACTORIA-AGRO LTD.	10
HEALTHY TRADITION TOV	11
HEALTHY GENERATION, LTD.	12
LIQBERRY	13

MANZARO UKRAINE LLC	14
MOVA AND CO, LLC	15
ORIL-ECO LLC	16
SHAFRAN ELITE LLC	17
UKROILSTAR LLC	18
WAIZ LTD	19
LLC YASMINA COMPANY	20



Dear IFE Visitors,



Despite the full-scale invasion 2 years ago, Ukrainian companies are determined to push forward their export expansion worldwide, despite encountering challenges in logistics, processing, and production. Those listed on the Ukrainian Food Platform are actively expanding their export activities, forging new contacts, and enhancing production technologies.

Every day, our companies demonstrate Ukraine's capability and expertise in producing high-quality, delicious products. The U-Food Association is committed to supporting exporters, organizing numerous trade missions and exhibitions abroad. Check our website or social media for updates on upcoming events.

We look forward to welcoming you to the Ukraine Pavilion at FIE 2024.

CONTACT

info@u-food.org

KEY FIGURES ABOUT UKRAINIAN FOODSTUFF EXPORT

33%
of world's black soil

#1
exporter of sunflower
oil globally

#2
grains exporter
globally

190
countries import
Ukrainian food products

#6
exporters of wheat
flour in world

#2
organic supplier
to EU

TOP 50
world's most
innovative
economies

Note! In 2022 United Kingdom, European Union, Canada and Australia canceled import duties for Ukrainian products.

Discover food “Made in Ukraine”

The B2B Ukrainian Food Platform is designed to connect buyers with a selection of Ukrainian food producers across many categories.

Easily find the products or ingredients that you are looking for and connect directly with the manufacturer. Access detailed information about companies, their product, certifications, and 3D images of each item.

For more information use the QR codes or visit our social networks (put the logos of the networks) and website address

WEBSITE

<https://ukrainian-food.com.ua>



The team – sequa – Your support



Project Director

HENRY HÖSCHLER

Phone: +49 (0) 228 98 238-24

henry.hoeschler@sequa.de



Event Director

NIKLAS SCHIFFERS

Phone: +49 (0) 15 77 52 82 351

niklas@jschiffers.de



Student Assistant

MORITZ GEBAUER

moritz.gebauer@sequa.de



International Trade Expert

LYDIA GERRATT

Phone: +44 (0) 7958 769939

lydia@lydiagerrattconsulting.com



International Trade Expert

HELENA KOWALSKI

Phone: +44 (0) 7974187245

helena@bluelobstermarketing.co.uk



Sequa Partners in Ukraine





ALAN Company is a renowned manufacturer deeply rooted in its rich tradition and history. Committed to promoting health and well-being, we prioritize producing products free from soya and GMOs, while avoiding harmful colorings and flavours. Our primary goal is to set a standard for authentic taste, supported by an unwavering commitment to quality.

We enforce rigorous quality control measures at every stage of production, reflecting our dedication to maintaining the highest standards. At ALAN Company, our ethos revolves around a dedication to quality, ensuring that our products consistently meet the expectations of discerning consumers.

With a focus on delivering genuine flavor and nutritional excellence, we remain unwavering in our pursuit of providing unparalleled satisfaction to our valued customers.

PRODUCTS & QUANTITIES PER YEAR

+ Sausages/11,000 t per year

CERTIFICATIONS & STANDARDS

+ HACCP

SOURCE OF RAW MATERIAL

+ Poultry meat

ADDRESS

ALAN LLC
26 Startovaya
Dnipro
Ukraine
v.frolkov@alan.ua
<https://alan.ua/>

CONTACT

Mr. Viktor Frolkov
Export Manager
Phone: +380 66 82 66 477



DELTA FOOD



DELTA FOOD is the Ukrainian producer of sunflower oil, mayonnaise, ketchups, sauces, mustard. We produce private-label products for leading international, national and local supermarkets, occupying about 80% of the domestic market. Our product portfolio includes more than 30 partners in Ukraine and more than 100 brands of mayonnaise, ketchups, sauces and mustard. The share of pre-packaged sunflower oil under the private label of partners is 80% of our prepackaged oil production. We cooperate with more than 25 clients worldwide. We produce 14 own brands of packaged sunflower oil for Europe. DELTA FOOD also exports packaged sunflower oil under its own trademarks "Oleos" and "Gulyai-Pole".

PRODUCTS & QUANTITIES PER YEAR

- + Sunflower oils/4,000 t
- + Mayonnaise/18,000 t
- + Ketchups
- + Mustards



CERTIFICATIONS & STANDARDS

- + IFS FOOD CERTIFIED

SOURCE OF RAW MATERIAL

- + Domestic production
- + Imported

ADDRESS

DELTA FOOD
1 Promyslova street
Ostriv
Ternopil district
Ternopil region
47728 Ukraine
BALTIC OFFCE
Latvia, LV-1046
Riga, Jaunmoku str. 34
export@delta-food.com.ua
<https://delta-food.ua/en/>

CONTACT

Mrs. Nataliia Marynenko
International Operations Manager
Phone: +380 96 225 17 37
Phone: +380 67 162 56 86
export@delta-food.com.ua



FACTORIA-AGRO LTD.



Since our inception in 1993, Factoria-Agro Ltd has become one of the leading European producers of mustard, flaxseed and coriander. Compared to a traditional supply chain, we have direct links to farmers and services such as cleaning, pressing, sterilising, grinding, mixing, packing and distribution in-house. Today we are proud to offer our largest ever ingredients range with full traceability and transparency, along with our quality guarantee.

At Factoria-Agro, we take a bespoke approach to all of our customers, allowing for flexibility while maintaining our signature levels of customer service. We strive to foster long-term and successful business relationships.

PRODUCTS & QUANTITIES PER YEAR

- + Mustard seeds
- + Mustard flours & powders
- + Mustard oilcake
- + Mustard essential oil & mustard flavour
- + Coriander seeds
- + Ground coriander
- + Flaxseeds
- + & more

CERTIFICATIONS & STANDARDS

- + FSSC 22000
- + HALAL
- + KOSHER

SOURCE OF RAW MATERIAL

- + Ukrainian origin

ADDRESS

FACTORIA-AGRO LTD.

Novopromyslova str. 1

Vyshgorod, Kyiv region

0730

Ukraine

Phone: +38(050)-102-31-04

export3@factoria-agro.ua

<https://factoria-agro.ua/>

CONTACT

Tatyana Shapovalova

Regional Sales Manager

Phone: +44 (0) 77 66 23 14 22

ts@factoria-agro.ua



HEALATTE

Healatte®



Founded in 2015, Healatte Company leads the way in offering pioneering plant-based healthy food products to the market. Our range of products caters to the needs of health-conscious customers, providing plant-based, unsweetened, unpreserved, unprocessed, allergen-free options. Available in both conventional and organic, our products boast impeccable taste, outstanding nutrition, and promote gut health.

The company's founder, a nutritionist specializing in plant-based diets, is committed to promoting wellness through food. Healatte is renowned for its Ayurvedic drinks, powder blends based on coconut milk and inspired by the essence of Bali. Initially introduced during the pandemic to boost immunity, our products have received overwhelmingly positive feedback from consumers of all ages. Notably, even children readily embrace our flavorful Choco Blend as an alternative to traditional sugary hot chocolate.

PRODUCTS & QUANTITIES PER YEAR

+ Healatte drinks*
(powder blends) / 300

* also available in conventional certification

CERTIFICATIONS & STANDARDS

+ Organic
+ FSSC22000 (preparing now)

SOURCE OF RAW MATERIAL

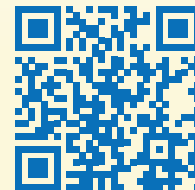
+ Best quality ingredients from selected
certified suppliers on the market

ADDRESS

HEALTHY TRADITION TOV
86E Kazymyra Malevycha Street
Kyiv 03150
Ukraine
contact@healthytradition.com.ua
<https://healthytradition.com.ua>

CONTACT

Mrs. Anna Gorbenko
Founder / CEO
Phone: +380 50 486 53 19
anna@healthytradition.com.ua



HEALTHY GENERATION



Healthy Generation has been engaged in the production of healthy food for more than three years. During this period, the company has created a wide range of products. All products are designed so that they can be used not only by consumers who monitor their nutrition, but also by people with diseases of the gastrointestinal tract, as well as those who suffer from diabetes. Our enterprise is one of the largest in Ukraine in terms of production of healthy food. We produce gluten-free pasta with various flavors, sugar-free of the production chocolates and chocolate pastes, breakfast cereals, amaranth-corn sticks, cold-pressed oils, amaranth flour and amaranth flakes.

PRODUCTS & QUANTITIES PER YEAR

- + Gluten-free pasta/180 t
- + Sugar-free breakfast cereals/60 t
- + Premium cold pressed oil/6 t
- + Sugar-free sweets/6 t
- + Sugar-free chocolate-nut pastes/24 t
- + Amaranth cereals/120 t
- + Amaranth puffs/60 t
- + Amaranth seeds/360 t

* also available in conventional certification

CERTIFICATIONS & STANDARDS

- + HACCP
- + ISO 22000
- + ISO 9001
- + ORGANIC EU

SOURCE OF RAW MATERIAL

- + Ukraine
- + EU
- + Asia

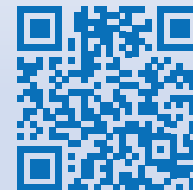
ADDRESS

HEALTHY GENERATION, LTD.
Suchkova 35
Novomoskovsk
Ukraine

<https://healthygeneration.com.ua/>

CONTACT

Mr. Andrii Sazonovskiy
Chief Executive Officer
Phone: +380 50 362 51 41
wanttobehealthy@ukr.net





The Liqberry group of companies produces berry pastes using unique patented technology. The technology consists of milling berries together with seed and peel without contact with oxygen and pasteurization without conventional heating. This allows to enrich the paste with useful elements from the seed and preserve all the healthy advantages of the product. The company is presented in international retail networks and has a wide dealer network.

Member of 'Organic Ukraine' and Ukrainian Association of Functional Food

PRODUCTS & QUANTITIES PER YEAR

- + Wild blueberry paste / 30,000 l
- + Cranberry paste / 30,000 l
- + Cowberry paste / 30,000 l
- + Blueberry paste / 30,000 l
- + Black currant paste / 30,000 l
- + Honeysuckle paste / 30,000 l
- + Strawberry paste / 30,000 l
- + Sea buckthorn paste / 30,000 l

CERTIFICATIONS & STANDARDS

- + Organic certificate
- + FSSC22000 is preparing

SOURCE OF RAW MATERIAL

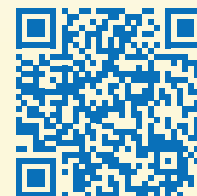
- + Raw materials,
most of berries are wild grown

ADDRESS

LIQBERRY
030576,
prov. Polyoviy
Kyiv
Ukraine
export@liqberry.com
www.liqberry.biz

CONTACT

Serge Shmygelskyi
Business Development Manager
Phone: +380503111011
serge.shmygelskyi@gmail.com



MANZARO UKRAINE



Manzaro Ukraine has achieved remarkable growth over the years, solidifying their position as a key player in the soft commodities market and establishing themselves as experts in the FMCG industry. Manzaro Ukraine's guiding credo is, "Passion for Quality," fuels their commitment to maintaining rigorous control over supply chain management.

All products carry ISO certification and are completely GMO-free. Expertise lies in brand creation and market development, where they currently engage in numerous successful manufacturing projects throughout Ukraine.

Under esteemed brands such as Bonlife, Bonzaro, All Nature's, Sun Empire, FryDays, and La Prima, their products have gained widespread recognition and now have a strong presence in over 50 countries worldwide.

PRODUCTS & QUANTITIES PER YEAR

- + Refined Sunflower oil
- + Wheat flour
- + Pulses

CERTIFICATIONS & STANDARDS

- + ISO 9001
- + HALAL
- + FSSC 22 000

SOURCE OF RAW MATERIAL

- + Seeds and grain grown in Ukraine

ADDRESS

MANZARO UKRAINE LLC
48, Kyivska Street
Petropavlivska Borschahivka,
Kyiv 08130, UKRAINE
info@manzaro.com
sales@manzaro.com
www.manzaro.com

CONTACT

Ms. Kseniia Krupytka
Position Head of export Department
Phone: +380 98 975 7506
ksenii.krupytka@manzaro.com



MOVA AND CO



MOVA is not only a brewery that produces exceptional beers and beverages, it's also a hub for communication. MOVA firmly believe that sharing a glass of our carefully brewed beer transcends language barriers and promotes mutual understanding. Since 2017, the products have borne the stamp of the unique trademark, and in 2021, MOVA proudly inaugurated the certified production facility under the banner of MOVA AND CO. MOVA invite you to embark on a beer journey with them, where each sip is an invitation to connect and explore a world of distinctive flavours.

PRODUCTS & QUANTITIES PER YEAR

- + Craft Beer/2100 t
Lager, Pilsner, Blanche,
Stout Oatmeal, Stout Vanilla,
IPA, Amber Ale, Porter
- + Non-alcoholic beer
Light, Dark
- + Soft beverages
Tonic, Cola, Orange
- + Lemonades
Cucumber-mint, Cranberry-cherry,
Jasmine-grapefruit

CERTIFICATIONS & STANDARDS

- + HACCP
- + ISO22000

SOURCE OF RAW MATERIAL

- + Ukrainian malt, Imported malt,
hops, yeast

ADDRESS

MOVA AND CO, LLC
8 Pratici avenue
Dnipro 49041
UKRAINE

info@mova.beer

<https://mova.beer/en/>

CONTACT

Ms Nataliia Masliuk
Head of export development
Phone: +380 63 42 76 219

n.masliuk@mova.beer





Oril Eco has been producing organic products since 2016. The company has over 45 hectares of land where organic berries, fruits and vegetables are grown. The refrigeration complex can handle up to 15 tonnes of produce per day.

What sets Oril Eco's production apart is its unique '30-minute rule' – from picking ripe berries to placing them in the shock freezer. This preserves around 98 % of the nutrients, giving you the healthiest product possible.

One of the advantages of Oril-Eco is that everything happens in one place – growing, harvesting, freezing, sorting and packaging.

The freeze-dried range is marketed under the Panfruit brand.

PRODUCTS & QUANTITIES PER YEAR

- + Raspberries frozen / 100 t
- + Strawberries frozen / 130 t
- + Raspberries freeze-dried
- + Strawberries freeze-dried
- + Peaches freeze-dried
- + Blueberries freeze-dried

CERTIFICATIONS & STANDARDS

- + ORGANIC EU
- + FSSC 22000

SOURCE OF RAW MATERIAL

- + Own cultivation
- + Partner producers of organic fruits and berries

ADDRESS

ORIL-ECO LLC
18, Pryorilska str.
Mohyliv 54041
Ukraine
oril.eco.export@gmail.com
www.oril-eco.com

CONTACT

Mr. Serhii Stetsenko
Head of Export
Phone: + 380 672 382 000
s.stetsenko@panfruit.ua
Ms. Elena Likhonod
Export Manager
Phone: + 380 989 838 297
oril.eco.export@gmail.com



SHAFRAN ELITE LLC



Experience the Sweet Madam brand of syrups and gourmet sauces. Our syrups boast only natural ingredients, featuring pure beet sugar and specially prepared water, ensuring unsurpassed flavour and quality. Use for coffee, cocktails, smoothies, lemonades, and beyond. Whether used in the HoReCa sector, retail settings, or at home, our syrups can cater for many sectors.

Sweet-Madam's range of syrups extends to approximately 70 flavors, offering an abundance of choices. Additionally, we offer a unique concept of gourmet sauces and toppings, infused with natural products, pieces of fruit, or berries, enhancing your culinary creations.

We are also able to Private Label.



PRODUCTS & QUANTITIES PER YEAR

- + Bar syrups/750 t
- + Gourmet sauces (toppings)/500 t

CERTIFICATIONS & STANDARDS

- + ISO 22000:2018
- + ISO 22000:2019
- + Health & Quality

SOURCE OF RAW MATERIAL

- + Beet sugar from Ukrainian farms
- + Prepared pure water
- + Flavours from "Jeladine" (Switzerland)



ADDRESS

SHAFRAN ELITE LLC
04074

str. Shakhtarska, 5

Kyiv

Ukraine

toping@ua.fm

www.sweet-madam.com

CONTACT

Mr. Konstantin Oshomok

Head of sales

Phone: +38 099 55 032 55

a.litvin@sweet-madam.com





UkrOilStar specializes in the manufacture and export of premium-quality bottled refined deodorized frozen sunflower oil, under the brand P. Our products consist of highly purified sunflower oil with a neutral taste and odor, sourced from top-quality Ukrainian sunflower seeds. All our products adhere food safety standards, both domestically and those of the European Union.

We offer our own brand or can pack private label for retailers. Our strategically located facilities, along with a proficient forwarding and logistics department, enable us to efficiently deliver goods worldwide.

PRODUCTS & QUANTITIES PER YEAR

- + Bottled refined deodorized frozen sunflower oil of brand P/
3,000 - 5,000 t

CERTIFICATIONS & STANDARDS

- + ISO 22000:2018

SOURCE OF RAW MATERIAL

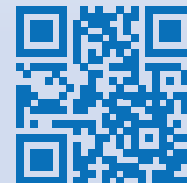
- + Domestic production

ADDRESS

UKROI STAR LLC
"Interprice Corporation"
5-th Aeroportovskiy line, 2
Odesa
UKRAINE
ukroilstar@gmail.com
www.ukroilstar.com

CONTACT

Mr. Lev Shvartsman
Director
Phone: +38 095 202 24 48
+38 096 845 24 48



DEAR BABY



Dear baby is the most high-tech healthy snacks and baby food production in Eastern Europe. The best equipment is being used for yummys production. Manufacture safeness is guaranteed by restricted EU Declarations of Conformity for equipment.

"Dear Baby" has state-of-art quality and modern design. We using Innovative technologies provided by warm extrusion, sensitive coating, and "lovely" packaging.

They allow to preserve useful vitamins and minerals that are so essential for the health of infants and adults. Moreover, for the creation of "Dear baby" products are used best quality cereals and freeze-dried fruits which are grew

up in special healthy zones of Ukraine.

PRODUCTS & QUANTITIES PER YEAR

- + Baby Snacks*
- + Baby Food*
- + Breakfast Cereals*
- + Snacks for Adults*
- + Total capacity: 800 tons/1 year

* also available in conventional certification

CERTIFICATIONS & STANDARDS

- + ORGANIC
- + ISO
- + HACCP
- + Baby grade certificate

SOURCE OF RAW MATERIAL

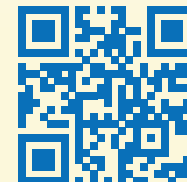
- + Cereals (flour, grits)
- + Freeze dried fruitsH
- + High Oleinic Sunflower Oil

ADDRESS

WAIZ LTD
Sobinova 10
49 000 Dnipro
Ukraine
waiz@waiz.com.ua
www.waiz.com.ua

CONTACT

Mr. Andrzej Nazarenko
Managing Director
Phone: +48 693 220 265
an@dearbaby.pl



LLC YASMINA COMPANY



Yasmina Company, was founded as a family business in 2005 and takes pride in its reputation as an expert in its field. Specializing in the export of walnuts, dried fruits, agricultural products, and grain crops, LLC Yasmina serves clients globally, with successful collaborations spanning Europe, the Middle East, and Asia.

Dedicated to excellence, Yasmina Company prioritizes delivering top-quality products and exceptional customer service, built on a foundation of trust with consumers and business partners alike.

Employing environmentally friendly technologies, Yasmina ensures that its products are 100 % environmentally friendly, without the use of chemicals.

PRODUCTS & QUANTITIES PER YEAR

- + Walnuts /4,000 t
- + Pumpkin seeds /2,000 t
- + Agricultural products
- + Sunflower oil /4,000 t
- + Groceries
- + Seeds

CERTIFICATIONS & STANDARDS

- + ISO 22000:2018



ADDRESS

LLC YASMINA COMPANY
86, Soshenko str., Zvenigorodka,
Cherkasy region, 20202
UKRAINE

yasmina.company@gmail.com

yasmina.ua

CONTACT

Ms Yana Horova
Export Manager
Phone: +380961673665

yasmina.company@gmail.com



Notes

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

[illegible]

SEQUA

Project Office Bonn
sequa.gGmbH

Alexanderstraße 10
D-53111 Bonn
Germany

HENRY HÖSCHLER
Project Director

Phone: +49 (0) 228 98238-24
Mobile: +49 (0)174 8394073
henry.hoeschler@sequa.de
www.sequa.de

VISIT US
AT STAND
3801

